

TEXAS LONGHORN BREEDERS GULF COAST ASSOCIATION

Board of Directors Meeting
August 9, 2022
Conference Call, 7:00 pm

Call to Order:

Stephen Head called the meeting to order at 7:07. The following individuals were in attendance:

Brooke McCauley	Jennifer Francis
Julio Romero	Kathy Palladini
Kim Head	Matt McCarroll
Remy Broussard	Sarah Buentello
Stephen Head	Steven McCauley

Review of Minutes:

We reviewed the minutes from the June board of directors meeting. Steven McCauley made a motion to approve the June minutes and Kim Head seconded the motion. The motion passed unanimously. We then reviewed the minutes from the annual membership meeting held in July. Steven McCauley made a motion to approve those minutes. The motion was seconded by Remy Broussard, and the motion was passed.

Introduction of New Officers & Directors:

The new officers are Kathy Lewis, President; Leigh Salsbury, Vice-President; Kim Head, Treasurer; and Jennifer Francis, Secretary. Directors for the three-year term expiring June 30, 2025 include new directors Brooke McCauley, Matt McCarroll, and Sarah Buentello as well as our returning director, Kathy Palladini. The two vacancies for the term expiring June 30, 2024 from the resignation of Cody Himmelreich and Rick Friedrich have been filled by new director, Julio Romero and our former President, Stephen Head. Welcome to our new directors Brooke, Matt, Sarah, and Julio and thank you to our new officers and returning directors.

There is one spot on the board to potentially fill in the near future. Lisa Butterfield is down to only one Longhorn and is not currently actively involved with the breed. Once we find a suitable replacement, Lisa will step down. Suzanne Torkildsen was recommended by Kathy Palladini as a good candidate to consider. Stephen contacted Suzanne and she respectively declined. If

anyone else has suggestions, preferably someone with more experience in the sale/futurity side to help bring more balance and diversity to the board, please share with Kathy Lewis or Stephen.

Financial Report:

Kim Head reviewed our finances for July. Our previous bank balance on 6/30/2022 was \$70,389.60. We had total deposits/credits of \$1,718.19 and total checks/debits of \$2,815.76. Our ending bank balance on 7/31/2022 was \$69,292.03. We have two outstanding checks of \$4,000.00 which brings our register balance down to \$65,292.03. Future scholarship obligations of \$12,466 brings our unrestricted cash down to \$52,826.03.

Our current bank account at Capital One is located in the Houston Area. We have decided to open a new bank account at the Texas Dow Employees Credit Union (TDECU) to bring the location closer to Kim since she will be handling most of the banking transactions. There is a TDECU branch close to Steven McCauley should the need arise for him to make deposits related to the sale/futurity. We cannot open the new account until we have an EIN letter from the IRS as proof of our 501(c)(5) non-profit status. Our current bank no longer has a copy of our EIN letter on file so Kim has requested one from the IRS.

2021 Tax Return:

Jennifer Francis completed and reviewed the 2021 990 EZ Tax Return for the fiscal year July 1, 2021 through June 30, 2022. The deadline to file is November 15, 2022. She will be filing the return electronically before the next meeting.

Updates on Memberships & Scholarships:

Stephen Head updated the membership roster after the annual meeting and contacted all the members who have not yet renewed their membership for 2022. Some renewed on-line right away, while other responses included: check is in the mail, will get right on that, not planning to renew, and some were just silent.

We received two lifetime memberships at the annual meeting - current members, Valerie & Tyler Kennedy and new members, Daniel Horstman & Shirley Kretschmar.

Stephen sent letters to Paul Cinque, Coleman Yarborough, Kassidy Schwarz, and Libby Butterfield about their scholarship funds asking them to respond by August 31st whether or not they intend to use them. Paul's scholarship was awarded in 2018. He has used \$1,834 and still has \$3,166 remaining. Not sure

if he's still attending college. Coleman has finished his schooling. Jennifer had reached out to his parents about reimbursing them for tuition they paid out-of-pocket his last semester if they would provide us with proof of payment but she never heard back from them. We expect that Cassidy will use the remainder of her funds this year. Not sure whether Libby plans to attend college now. Stephen has not heard back from any of them yet. He will follow-up.

Review of Annual Meeting:

The annual meeting was overall a great time as usual. The food was good and served to us in a timely manner. There were no issues this year due to road construction or traffic from the ferry. No one shared or expressed any complaints or concerns.

Cattle Baron Sale & Futurity:

Jennifer Francis has a Hired Hand Live Agreement that needs to be signed to secure their live internet services for the sale. Their fee remains the same as previous years, \$2,500. Kim asked whether we have data from Hired Hand regarding the value they contribute to the sale. Jennifer did not have that information on hand, but knows the data was shared to the TLBGCA Facebook page right after the 2022 sale. A motion to once again use Hired Hand for our live internet services was made by Steven McCauley. The motion was seconded by Remy Broussard, and the motion was approved.

There are two RFP (request for proposal) forms that will be sent out by the end of this week (August 12th) – one for the Back Crew Services (cattle handling) and one for Auctioneer Services. The bid due date will be September 2, 2022 for both RFP's. This gives them three weeks to prepare their bid which should be plenty of time.

Items on the Auctioneer RFP that were discussed included the pedigree reader and the required liability insurance amount. In anticipation that some auctioneers may not be able to provide a qualified Longhorn pedigree reader as part of their services, a note will be added asking them to please note that in their bid if so. A note will also be added, for clarification purposes, stating the auctioneer must provide proof of licensure. It was agreed that \$1,000,000 is a standard amount to require for their liability insurance. Jennifer will be sending RFP's to Bruce McCarty, Dan Huntington, Joshua Rush, and a few others she will select from an ad in the Gulf Coast Cattleman magazine that was shared by Kim.

Items on the Back Crew RFP that were discussed included the number of crew members, how to handle hotel expenses, and what the crew is and is not

permitted to use to move/handle the cattle. It was decided that we would not take care of the hotel accommodations as we have in past years. That expense should be factored into their bid fee. Dogs, hotshots, and whips are not to be used. Sorting sticks, flags, rattle paddles, and horses are permitted. Jennifer will send RFP's to Lee Mathews, Terry Bryant, Tessa Wheeler, Justin Langley, and a person Remy recommended.

Matt McCarroll volunteered to make the necessary arrangements for the rifle awards/prizes.

Donation Calf Letter:

One of the donation calf recipients is scheduled to pick up their calf soon. Kathy Lewis has experience some personal problems with this family. They have sold several of her animals that they have not paid for yet. Remy has had the same issues with this family as well. Kathy has documentation from Facebook posts where the mother has made statements saying they are getting out of Longhorns, moving to Michigan, walking away from the TLBAA after the World Show, not participating/showing any longer, getting out of the business, etc. Given this information, Kathy is concerned the youth will not fulfill her contractual agreement and they will sell the calf. She wants to send a letter to this family rescinding the donated calf. This is not something done out of retaliation. As Kim stated, the Board has an obligation to protect the best interests of our calf donors. If Kathy has the Board's support and approval, the letter will be sent by either Stephen Head (as the former President) or Jennifer Francis (as the current Secretary). Matt McCarroll shared how he has had issues in the past with his donations and recommended we consider coming up with a way of screening the recipients.

Topics from the floor:

Julio, as a new director, inquired about our by-laws. We have a scanned copy that we can share, but it most likely needs to be updated. Stephen Head suggested we form a committee to review and update them this year. Julio Romero, Brooke McCauley, and Kim Head volunteered. Jennifer will work on creating a digital file.

Steven McCauley invited everyone to the Kids Kicking Cancer fundraiser that will be held at the Crosby Fairgrounds on August 27th. He shared the event details and gave an update on how West has been doing.

Stephen Head concluded with a prayer for Kathy & Russell, West McCauley & the upcoming Kids Kicking Cancer fundraiser, and Darlene Aldridge & her sister.

Stephen Head adjourned the meeting at 8:35 pm. We will reconvene on September 6, 2022.

Minutes recorded by Jennifer Francis